

Corporate Bridge's Computer Based Comprehensive Course on Nuts & Bolts of Private Equity

The course starts with Learning of Private Equity market, their roles and perspectives. The course covers different approaches to the analysis of companies and understanding when and how to apply what method. It is a highly practical course that will lead quickly from the basics through to the more advanced deal structuring methodologies. Emphasis is placed on delegates gaining practical, hands-on experience of the various valuation techniques used by private equity players.

Agenda and Schedule

Session 1: Introduction to Private Equity

- Alternate Investments
- Misconceptions about Private Equity
- Types of Private Equity
- Buyout and venture outlined
- Fund versus direct investing
- Private Equity Lifecycle
- Private Equity Opportunities
- How industry has grown over time

Session 2: Fund Structure & overview

- Structure – the GP/LP model
- Fees and carried interest
- Fund structure and organization
- An alternative PE structure
- Flow of money and returns

Session 3: Investment Process

- Investment Process
 - Approach the Private Equity Firm
 - Enquiries and Negotiations
 - Due Diligence
 - Final Negotiation/ Completion
 - Monitoring and Exit
- What is a Term Sheet?
- Due Diligence
- Final Negotiations/ Completion
- Monitoring
- Exit Routes

Session 4: Deal Structuring

- Pre and post-money value
 - Pre-money value & Post-money value
- Securities
 - Common Stock
 - Preferred Stocks
 - Participating preferred stock
 - Multiple Liquidation Preference
 - Other Structures
- Anti-dilution
 - Full Ratchets
 - Weighted average ratchets

Session 5: Valuation

- Terminology
- Venture capital valuations
 - Recent transactions
 - Public market comparables
 - Discounted cash flow
- Investor-return analysis
 - IRR and multiples
 - Returns by fund stages

Session 6: Fund Manager's Perspective

- Bringing the Right Deal to Market
- Bid – Ask Spread: The First Hurdle to Closing a Deal
- Relevance of a Term sheet
- A Well Run Process Is Critical to Bridge the Bid-Ask
- Due Diligence – Is It Really Helpful?
- When DD becomes the 'Poison Pill'
- Speeding Up the DD Process
- Is it Easier to Close a Listed Company Deal?
- Post Investment Performance
- The Benefits of Having a Happy Investor

Session 7: Global Private Equity Market

- Overview of Global Private Equity Markets
- Regulatory Issues

Session 8: Indian Private Equity Market

- Overview of Indian Private Equity Markets
- Regulatory Issues

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For Registrations Contact:
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What to Bring:
Laptop
Calculator

Who should attend?

- ➔ Investment bankers
- ➔ Fund managers
- ➔ Equity analysts
- ➔ Equity traders
- ➔ Equity Sales
- ➔ Credit analysts
- ➔ Strategists
- ➔ Treasurers
- ➔ Executive Level Managers
- ➔ Students

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Team at Corporate Bridge Academy:

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K. Kayideni (IITD, IIMA)
Bharat Rathi (IIMI)
Kavish Sarawgi (IIML)
40+ faculty from IIT-IIM with significant experience in Investment Banking, Equity Research, Private Equity, Risk Management etc.

Our Advisory Team:

Dr. T. R. Madan Mohan (Ex Prof. IIM Bangalore)
Prof. B. K. Mohanty (IIM Lucknow)
Prof. A.K. Mishra (IIM Lucknow)
Prof. Pranay K Swain (IIM Calcutta)
Romil Pant (National Head, Future Capital Financial)

About Corporate Bridge

Founded by graduates from leading institutes (IITs, IIMs), Corporate Bridge is a global full-service financial training firm, providing instructor-led training and e-learning services to professionals from investment banks and financial institutions. Also, it has conducted seminars at some of the most prestigious academic institutions and corporations in the world, including IIM Lucknow, IIM Indore, IIT Delhi, IIT Kanpur, MDI Gurgaon, FMS Delhi, NITIE, NMIMS, BSE, Indian Institute of Capital Markets etc..

I am fortunate that I came to know about this workshop from a friend. The workshop is simply BRILLIANT. Thanks to Corporate Bridge and looking forward to more such workshop – Dinesh, Credit Analyst, Barclays (IIM Calcutta)